

Trend Micro and Level Platforms

Integration with Level Platforms Managed Workplace

Managed service providers (MSPs) looking to streamline management of their customer environments and increase operational efficiencies for their managed services business can benefit from the Trend Micro Policy Module available in Level Platforms Managed Workplace. In a single console, service providers can manage and monitor the overall health of installed Trend Micro products in their customers environments.

Up-to-the-Minute Notifications of Security Events

Keeping track of all the threats and security events can be challenging for an MSP who manages multiple customers environments. The Trend Micro Policy Module available in Level Platforms Managed Workplace solves the problem by monitoring the overall health of installed Trend Micro products in your customers' environments.

The Trend Micro Policy Module consists of 25 rules that monitor events and services in the following categories:

- Service Status
- Update Status
- License Status
- Threat Detections

Note: More in-depth documentation is available directly from Level Platforms.

Consolidated Software Deployment

Trend Micro products utilize industry standard installation packages (MSI) for easy, centralized deployment via the Level Platforms Managed Workplace Automation On Demand software deployment functionality. This allows you to easily deploy Trend Micro solutions in to your existing and new managed services customer environments in a simple, repeatable way.

Customized Management

Further management efficiencies of Trend Micro products can be achieved using Level Platforms Managed Workplace Automation On Demand scripting functionality. Automation On Demand scripting allows MSPs to create their own custom scripts, as well as leverage 150+ out of the box scripts to perform various tasks in your customer's environment, such as:

- Start/Stop/Restart Trend Micro services
- Perform a pattern file update
- Migrate Trend Micro clients from one server to another

Security Audit

The Software Inventory Summary report included in the Network Audits feature of Level Platforms Managed Workplace includes information on which Trend Micro products are installed and the product version in use. This information identifies gaps in your customer's security posture, and can be used as an upsell opportunity for customers that aren't using the latest Trend Micro products.

Managed Service Provider Program

Trend Micro Managed Service Provider solutions automate security management, allowing you to focus on key priorities like increasing value to your customers and growing your business.

Trend Micro is the perfect partner for MSPs. We give you solutions that will help you become more profitable by lowering your costs, increasing your productivity, and increasing your recurring revenue stream. In addition to industry-unique tools that allow you to self-provision product licenses on demand and centrally manage all your customers from a single web-based management console, Trend Micro offers a monthly pay-as-you-go billing option that aligns with your business model.

PROGRAM BENEFITS

Increase Productivity

- Cloud-based security solutions require no set-up time or on-going maintenance
- On-demand self-provisioning capabilities eliminate delays due to traditional software ordering processes
- Integrations with RMM/PSA tools streamline usage data and billing
- Eliminates renewal tracking and administration

Increase Profits

- Increased recurring revenues, annuity streams, and cash flows
- Increased average deal size through additional product offerings and platform support
- Increased margins through aggregate pricing

Decrease Costs

- Reduced financial risk due to no up front investment in unnecessary product licenses
- Flexible usage-based pricing automatically aligns with your business model and billing cycle
- Zero startup cost

• **Offer a Full Range of Managed Security Services:**

• Trend Micro security services can help you increase revenues by expanding the services you offer to both new and existing customers.

• To become a Trend Micro MSP partner, visit: <http://www.trendmicro.com/msp>



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